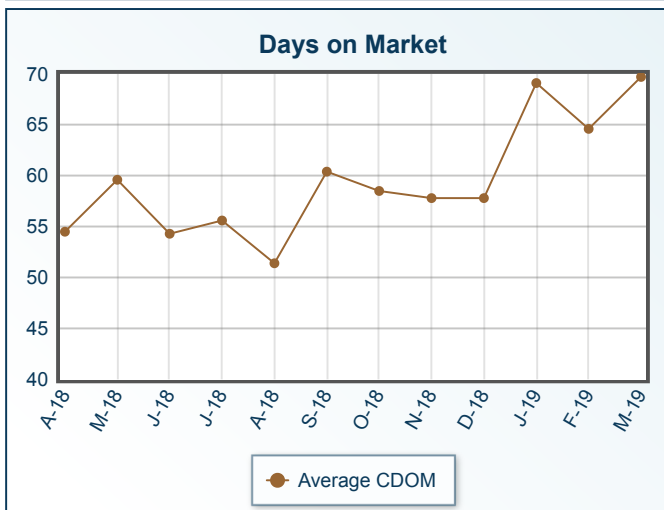
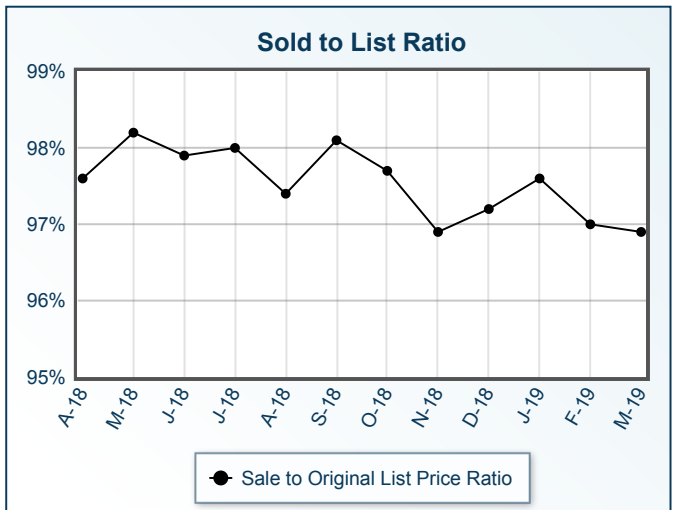
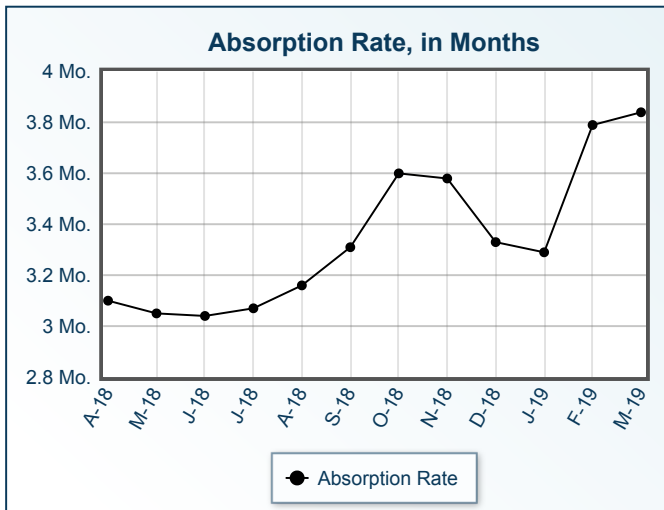
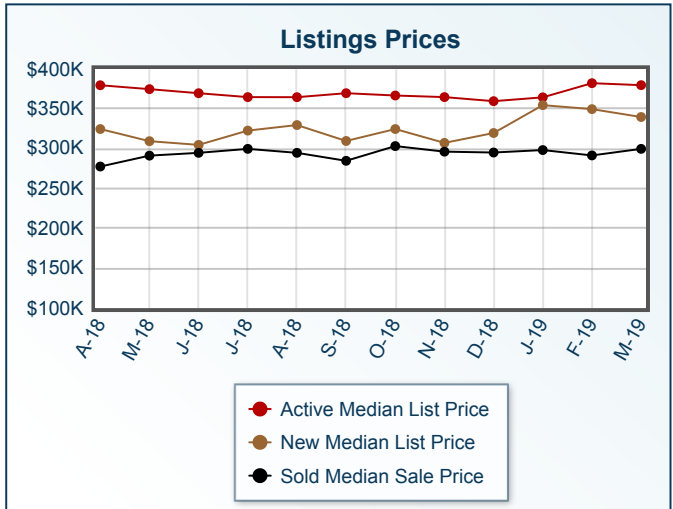
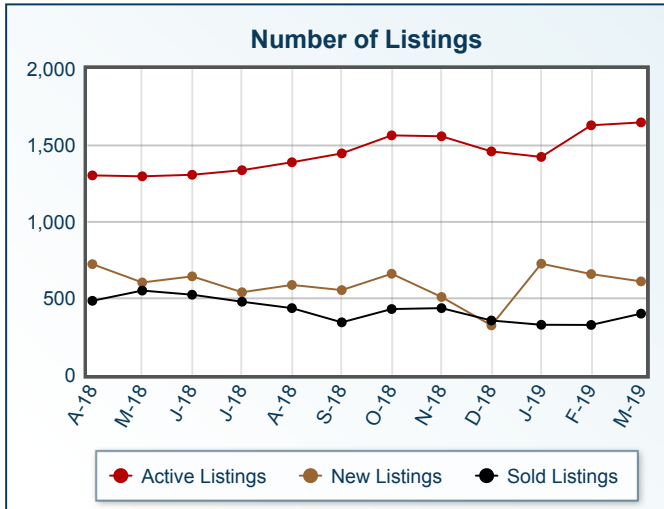


Market Summary

Residential, March 2019



Summary Statistics						
	Mar-19	Mar-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	3.84	3.24	18.52	3.64	3.21	13.40
Average List Price	\$470,672	\$503,788	-6.57	\$436,727	\$431,907	1.12
Median List Price	\$380,000	\$363,500	4.54	\$354,900	\$332,900	6.61
Average Sale Price	\$337,798	\$335,025	0.83	\$327,590	\$322,045	1.72
Median Sale Price	\$300,000	\$296,039	1.34	\$298,000	\$285,000	4.56
Average CDOM	69	64	7.81	67	64	4.69
Median CDOM	37	26	42.31	40	33	21.21

	Sold Listings			Year to Date		
	This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
0-49,999	3	5	-40.0	9	11	-18.2
50,000-99,999	14	17	-17.6	44	49	-10.2
100,000-149,999	18	22	-18.2	47	59	-20.3
150,000-199,999	29	56	-48.2	109	142	-23.2
200,000-249,999	61	73	-16.4	155	207	-25.1
250,000-299,999	73	68	7.4	171	171	0.0
300,000-349,999	61	72	-15.3	149	165	-9.7
350,000-399,999	43	37	16.2	108	109	-0.9
400,000-449,999	34	30	13.3	90	66	36.4
450,000-499,999	16	33	-51.5	51	56	-8.9
500,000-749,999	33	34	-2.9	88	93	-5.4
750,000-999,999	10	13	-23.1	19	31	-38.7
1,000,000-1,999,999	4	7	-42.9	12	11	9.1
2,000,000-2,999,999	1	0	N/A	1	1	0.0
3,000,000-4,999,999	0	0	0.0	0	0	0.0
5,000,000+	0	0	0.0	0	0	0.0
Totals	400	467	-14.3	1053	1171	-10.1

	Pending Listings					
	This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
0-49,999	2	5	-60.0	8	11	-27.3
50,000-99,999	8	26	-69.2	37	51	-27.5
100,000-149,999	12	31	-61.3	44	72	-38.9
150,000-199,999	49	68	-27.9	134	176	-23.9
200,000-249,999	84	86	-2.3	196	218	-10.1
250,000-299,999	96	80	20.0	213	218	-2.3
300,000-349,999	73	73	0.0	177	192	-7.8
350,000-399,999	53	53	0.0	133	142	-6.3
400,000-449,999	36	23	56.5	107	75	42.7
450,000-499,999	26	22	18.2	80	67	19.4
500,000-749,999	41	41	0.0	114	114	0.0
750,000-999,999	15	22	-31.8	34	39	-12.8
1,000,000-1,999,999	6	5	20.0	17	12	41.7
2,000,000-2,999,999	3	1	200.0	4	2	100.0
3,000,000-4,999,999	0	0	0.0	1	0	N/A
5,000,000+	0	0	0.0	0	0	0.0
Totals	504	536	-6.0	1299	1389	-6.5

	Active Listings					
	This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
0-49,999	1	6	-83.3	13	18	-27.8
50,000-99,999	48	56	-14.3	89	116	-23.3
100,000-149,999	40	56	-28.6	93	133	-30.1
150,000-199,999	104	99	5.1	242	288	-16.0
200,000-249,999	142	131	8.4	355	363	-2.2
250,000-299,999	200	163	22.7	470	411	14.4
300,000-349,999	194	148	31.1	417	368	13.3
350,000-399,999	213	169	26.0	404	361	11.9
400,000-449,999	166	108	53.7	333	241	38.2
450,000-499,999	142	102	39.2	265	200	32.5
500,000-749,999	240	193	24.4	431	362	19.1
750,000-999,999	93	59	57.6	146	121	20.7
1,000,000-1,999,999	69	62	11.3	103	105	-1.9
2,000,000-2,999,999	12	18	-33.3	20	25	-20.0
3,000,000-4,999,999	3	4	-25.0	6	4	50.0
5,000,000+	1	3	-66.7	3	3	0.0
Totals	1668	1377	21.1	3390	3119	8.7

	New Listings					
	This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
0-49,999	0	3	-100.0	3	9	-66.7
50,000-99,999	12	23	-47.8	44	61	-27.9
100,000-149,999	22	35	-37.1	53	93	-43.0
150,000-199,999	50	61	-18.0	145	179	-19.0
200,000-249,999	77	96	-19.8	228	268	-14.9
250,000-299,999	100	83	20.5	316	261	21.1
300,000-349,999	59	76	-22.4	223	217	2.8
350,000-399,999	71	76	-6.6	235	226	4.0
400,000-449,999	55	56	-1.8	181	150	20.7
450,000-499,999	43	37	16.2	162	119	36.1
500,000-749,999	79	55	43.6	252	197	27.9
750,000-999,999	29	26	11.5	86	68	26.5
1,000,000-1,999,999	10	13	-23.1	57	53	7.5
2,000,000-2,999,999	2	1	100.0	8	11	-27.3
3,000,000-4,999,999	0	0	0.0	2	1	100.0
5,000,000+	2	0	N/A	2	0	N/A
Totals	611	641	-4.7	1997	1913	4.4